



NEW HORIZON COLLEGE OF ENGINEERING

GUEST TALK

Date: 25.04.2025

Venue: A102, A-BLOCK, NHCE

Brief Description of the Event

The Department of Computer Science and Engineering, in collaboration with the Entrepreneurship Development Cell (EDC), hosted an insightful session on April 25th, 2025, titled '*Zero to One: The Startup Route*'. The talk featured distinguished entrepreneur and NHCE alumnus, **Mr. Vaibhav Sharma**, the founder of MiddleWher and Cope.Studio—ventures known for their innovation in blockchain and startup ecosystems.

In this inspiring session, Mr. Sharma shared his entrepreneurial journey, beginning with his early motivations, the challenges he faced while starting up, and the pivotal moments that shaped his ventures. He spoke in depth about strategies for acquiring the first client, building a strong and cohesive team, and the crucial role that networking plays in a startup's success.

The session was both motivational and practical, offering students a rare glimpse into the life of a serial entrepreneur who has built and exited multiple ventures, including one acquired by Polygon Technology. His stories—ranging from launching NFT collaborations with Adidas and Prada to facilitating over \$800M in fundraising—left the audience inspired and energized.

The event concluded with a very interactive Q and A Session and a heartfelt vote of thanks, recognizing Mr. Sharma's contributions and encouraging students to turn ideas into impactful ventures.

Activities Conducted: NIL

No of Participants: 55

Winners (if any, for activities conducted): NIL

Guest Details

Speaker Name: Vaibhav Sharma

Designation: Founder-Middlewhere

Organization: Middlewhere

PHOTOGRAPHS



